

**Affiliates:**

**CEMM Co., Ltd.**  
19-1 Ukishimacho, Mizuho-ku  
Nagoya-shi, Aichi 467-0854  
Japan  
+81-52-693-0181

**Tonetsu Kohsan Co., Ltd.**  
2-102, Sunosaki-cho  
Handa-shi, Aichi, 475-0021  
Japan  
+81-569-89-2301

**DOWA THT America, Inc.**  
2130 South woodland Circle  
Bowling Green, Ohio 43402  
USA  
+1-419-354-4144

**DOWA Thermotech North Carolina, Inc.**  
3305 Durham Drive, Suite 107  
Raleigh, North Carolina 27603  
USA

**DOWA Thermotech (Thailand) Co., Ltd.**  
300/33 Moo 4 T.Tasit  
A.Pluakdaeng Rayong 21140  
Thailand  
+66-3895-9008

**Kunshan DOWA Thermo Furnace Co., Ltd.**  
No.298 Jiguang South Road Shipu, Qiandeng  
Kunshan, Jiangsu 215343  
China  
+86-512-8262-5600

**HIGHTEMP Furnaces, Ltd.**  
1C, 2nd Phase, Peenya Industrial Area,  
Bangalore - 560058  
India  
+91-80-2839-5917

**PT. DOWA Thermotech Furnace**  
**PT. DOWA Thermotech Indonesia**  
Jl. Maligi VI Lot G-4, Kawasan Industri KIIC,  
Karawang, 41361, West Java  
Indonesia  
+62-21-8911-4346

**DOWA Thermotech Mexico S.A. de C.V.**  
Avenida Europa #203 del Parque  
Industrial Desarrollo Logistik II,  
Super Carretea San Luis-Villade Arriaga,  
Laguna de San Vicente, Villa de Reyes,  
San Luis Potosi. C.P.79526  
Mexico  
+52-444-478-2000

**Business Locations:**

**Nagoya Headquarters**  
19-1 Ukishimacho, Mizuho-ku  
Nagoya-shi, Aichi 467-0854  
Japan  
+81-52-693-0800

**Ota Plant**  
997-20 Wakiyacho  
Ota-shi, Gunma 373-0031  
Japan  
+81-276-32-5800

**Mohka Plant**  
Mohka Plant  
17 Kinugaoka  
Mohka-shi, Tochigi 321-4367  
Japan  
+81-285-82-7131

**Yokohama Business Office/Kanto PE**  
3977-1 Ikenobecho, Tsuzuki-ku  
Yokohama-shi, Kanagawa 224-0053  
Japan  
+81-45-929-0180

**Hamamatsu Plant**  
2-27-1 Aoinishi, Naka-ku  
Hamamatsu-shi, Shizuoka 433-8111  
Japan  
+81-53-436-5501

**Hamamatsu-kita Plant**  
5-2-1 Somejidai, Hamakita-ku  
Hamamatsu-shi, Shizuoka 434-0046  
Japan  
+81-53-586-8041

**Handa Plant**  
1-12 Shiohicho, Handa-shi, Aichi 475-0032  
Japan  
+81-569-29-4861

**Chuseibu PE**  
1-25-1 Kakimotocho,  
Toyota-shi, Aichi 471-0855  
+81-565-28-1469

**Shiga Plant**  
1848-10 Shimoda  
Konan-shi, Shiga 520-3201  
+81-748-75-1991

# COOL TECHNOLOGIES FOR THE HEAT BUSINESS

Introduction to Industrial Furnace Business

# ONE STOP SOLUTIONS

Total Support



## COMPREHENSIVE HEAT TREATMENT EQUIPMENT MANUFACTURER

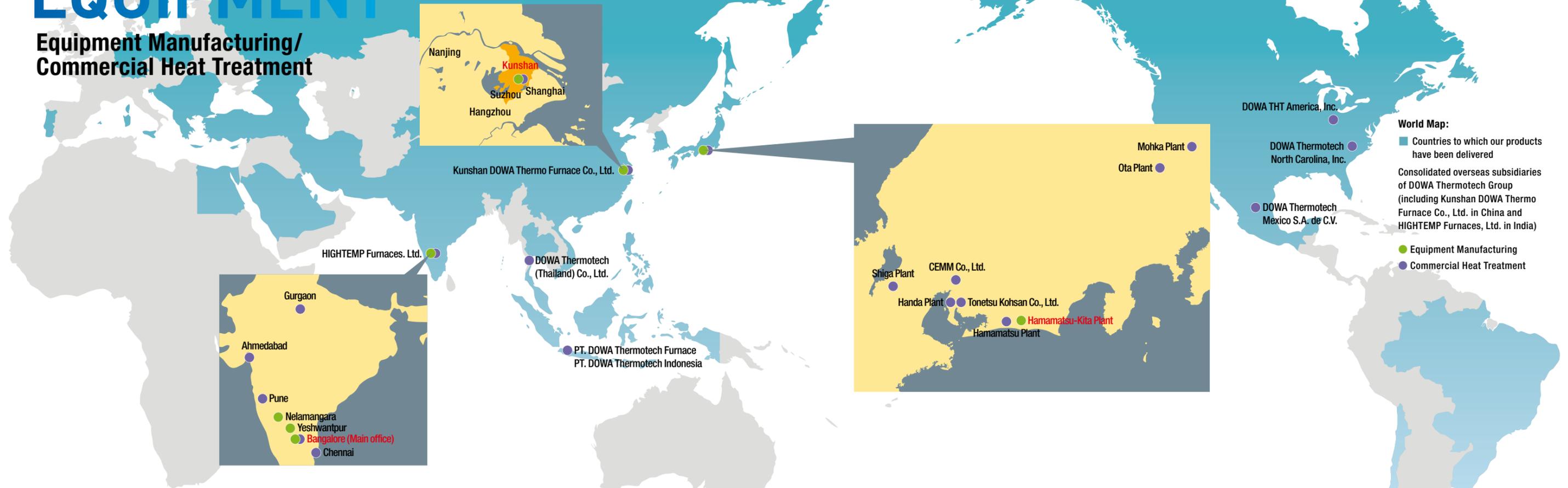


**In order to support customers' business expansion and the evolution of manufacturing, we are determined to continue our efforts to establish and maintain a total support system for heat treatment technologies.**

Heat treatment technologies provide metals with new characteristics and capabilities. Even now, these technologies, which have been driving the progress of civilization, are the foundation of manufacturing, and support our affluent and comfortable lifestyles. We have been engaged in heat treatment technologies for more than half a century. As an industrial furnace manufacturer and expert in heat treatment processing, we have been meeting customers' needs that have become more diversified and sophisticated as each year passes. We have a top-class domestic track record and are proactively expanding overseas operations. We are now steadily expanding our business by taking advantage of our total support system that covers development/manufacture, sales, and maintenance. We are determined to continue our efforts to support customers' business expansion and the evolution of manufacturing by providing "ONE STOP SOLUTIONS" for heat treatment technologies.

# MANUFACTURING EQUIPMENT

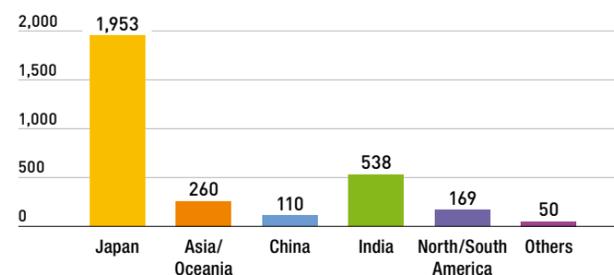
## Equipment Manufacturing/ Commercial Heat Treatment



### We provide the same Japan Quality to all customers anywhere in the world.

In the context of the need to expand overseas markets and reduce production costs, Japanese manufacturers have been steadily expanding operations into overseas markets. Since many of our products have been exported outside Japan with the trend, we have started overseas operation. In 1997, we established DOWA THT America, Inc. in North America. Starting from the establishment of this company, we have expanded our global network to Thailand, China, India, Indonesia, and Mexico. Utilizing this network, we have been developing a range of services such as support for engineering, manufacturing and installation of industrial furnaces, after services, and commercial heat treatment. We are determined to expand our overseas operation bases in order to provide our Japan-quality industrial furnaces and technical support to customers all over the world.

**Delivery Record** as of March 2019  
Total 3,080 units (excluding auxiliary equipment)



## JAPAN

### Hamamatsu-Kita Plant

#### [Description of Business]

- Manufacturing and distribution of industrial furnaces: Compact type carburizing furnaces, continuous type carburizing furnaces, gas nitrocarburizing furnaces, brazing furnaces, normalizing furnaces, annealing furnaces
- Heat treatment services/carburizing, quenching, Ni-based brazing, Cu-based brazing, solidification, vacuum annealing, magnetic annealing, vacuum quenching

#### [Main Clients]

- Automobile manufacturers and parts suppliers, construction machinery manufacturers, aircraft-related manufacturers, etc.



## INDIA

### HIGHTEMP Furnaces, Ltd.

#### [Description of Business]

- Design/Manufacture industrial furnaces: Compact type furnaces, continuous furnaces, Nitriding furnaces, Brazing furnaces, Mesh belt conveyor furnaces, Annealing furnaces, and "Flex" carburizing furnaces.
- Commercial heat treatment : Carburizing, Nitriding, Austempering, Vacuum processing, Quenching, surface processing, etc.
- Forging and cutting processing services.

#### [Main Clients]

- Automobile manufacturers and their suppliers, construction machinery manufacturers, aircraft-related manufacturers, etc.



## CHINA

### Kunshan DOWA Thermo Furnace Co., Ltd.

#### [Description of Business]

- Manufacture and distribution of industrial furnaces: Compact type carburizing furnaces, continuous type carburizing furnaces, aluminum furnaces, gas generator, various incidental equipment for heat treatment, etc.
- Heat treatment processes: Carburizing, carburizing and nitriding, quenching, surface processing, etc.
- Maintenance services for various heat treatment processing equipment.

#### [Main Clients]

- Automobile manufacturers and parts suppliers, construction machinery manufacturers, aircraft-related manufacturers, etc.



# PLANT ENGINEERING



## Setting up operation bases close to our worldwide customers to provide superior technologies and technical support

To ensure that heat treatment equipment acquired by customers always operates normally and performs at optimum levels, we place as much importance on after-sales service as we do on the development and manufacture of equipment. We offer you a wide range of technical support options such as periodic maintenance, emergency response to problems, equipment diagnosis and improvement, relocation and removal, consulting on heat treatment systems and heat treatment software and services for heat treatment equipment produced by other manufacturers, and more. To provide our customers in Japan and around the world with total support, we are committed to improving our service bases and increasing the number of specialized engineers.



**Chuseibu PE**  
Kakimotocho, Toyota-shi, Aichi



**Yokohama business office (Kanto PE)**  
Yokohama, Kanagawa

## Equipment maintenance

Our experienced plant engineers will quickly respond to unexpected problems, breakdowns, and failures. We provide detailed support for recovery of important equipment based on our years of experience and data accumulated over many years. We also offer preventive maintenance for your equipment to prevent equipment failures and to maintain equipment in an optimum state. After diagnosing your existing equipment, we will provide you with advice on improvement measures (safety enhancement, energy efficiency improvements, productivity enhancement, etc.) and for updating equipment using leading-edge technology.



## Heat treatment consultation

Being not only a heat treatment equipment manufacturer, but also a commercial heat treater, we develop and manufacture superior industrial furnaces as well as design plants and build FA systems in order to improve safety and production efficiency. Utilizing our know-how, we provide our customers with tailored support that meets all their needs, including consultation involving expansion or modification of equipment.

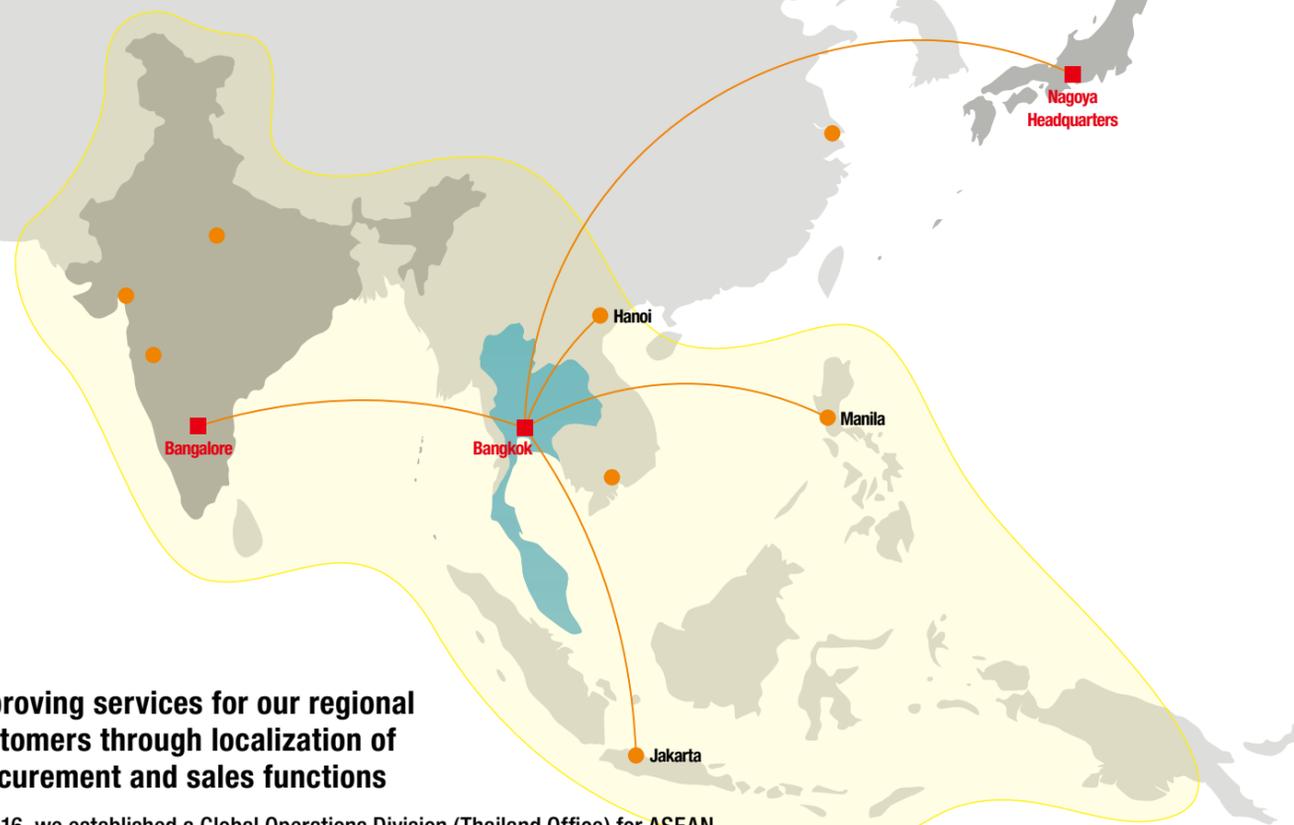


## Approach to environmental issues and recycling

We not only engage in the manufacture and sales of heat treatment equipment but also leverage the strengths of DOWA Group's unique recycling-oriented business to focus on responding to environmental and recycling regulations that have become increasingly stringent in recent years. We support the growth of our customers and, contribute to the development of people and the environment, as well as respond to changes in society through the provision of consistent service, including removal of equipment, control of refractory ceramic fibers, removal of asbestos, and disposal of waste bricks.



# GLOBAL OPERATIONS



## Improving services for our regional customers through localization of procurement and sales functions

In 2016, we established a Global Operations Division (Thailand Office) for ASEAN countries and India to promote the localization of primary functions of our equipment and maintenance business. We respond quickly to our customers who are accelerating overseas operations by strengthening the structure of our existing engineering bases, utilizing manufacturing processes in India, and purchasing parts locally.

## Mutually complementary functions among bases in ASEAN countries and India

- Expanding industrial furnace business based on HIGHTEMP's facility manufacturing functions
- Promoting local procurement of equipment and service parts
- Increasing mobility of resources to strengthen the network



Global Operations Division (Thailand Office)



HIGHTEMP Furnaces, Ltd.



S-TKM Series Heat Treatment Furnace (Made by Hightemp Furnaces, Ltd.)

# RESEARCH & DEVELOPMENT



R&D Center (Hamamatsu-kita)



R&D Center (Nagoya)

## Creating the future of heat treatment through collaborative development of elemental and applied technologies.

The quality and functionality of metal parts continue to be improved. Heat treatment technologies are always required to be continually improved. In addition to elemental and applied technologies, research and development of technologies that reduce heat treatment costs and environmental loads has been a continual focus within our company. We established a new R&D center in 1993 with the latest evaluation analysis equipment, analyzers, and measuring devices. Defined as an open laboratory, the center conducts collaborative development of next-generation industrial furnaces and heat treatment processing technologies together with customers.

In addition, the center provides prompt support to customers to enable them to solve problems that occur with little warning such as unexpected quality deterioration or fluctuations. To identify causes and solve problems, the center conducts componential analysis of the target metal material in addition to inspections and equipment validation.



## Experiment/demonstration equipment



(Next-generation) Decompressed carburizing furnace



Plasma nitriding experiment equipment



PVD spattering experiment equipment



Vacuum degreasing and sintering furnace

## Evaluation analysis equipment



X-ray analysis measuring equipment



Residual stress measuring equipment



Laser Raman spectrophotometer



Scratch tester

# CUSTOMER SERVICE

## The Training Center



**Our training on the operation and maintenance of equipment develops local engineers.**

Our first priority is "Provide the same quality as is provided in Japan". This does not simply mean the quality and performance of industrial furnaces themselves. The preciseness of the service and inspections carried out after installation, and the promptness and adequacy of the maintenance provided in case problems occur are part of the quality we place importance on. To enable this, we have established a training center that provides local staff with training in equipment maintenance and equipment operations, as well as education on heat treatment. Based on our experience and requests from customers, we have prepared a range of training programs and teach know-how related to industrial furnace maintenance and the basics of heat treatment. Besides the training center in Japan, we established training centers in four Asian countries to enhance and strengthen our human resources.

Course Name	Target Trainees	Training Objectives
Maintenance and Repair	Maintenance Personnel and Operators	To acquire skills required to execute periodic maintenance and replace consumables correctly and safely
Operation	Operators	To acquire skills required to assure safe operations while maintaining appropriate heat treatment quality levels
Introduction to Heat Treatment	Engineers	To acquire necessary inspection method abilities and skills required to solve heat treatment-related problems To master how to set heat treatment conditions

## Maintenance Parts

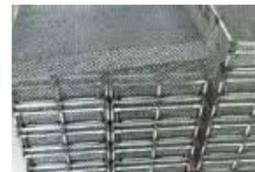


**Providing total support for heat treatment processes**

Our support activities range from the development of the latest FA systems for heat treatment process control and quality control and their peripheral devices, to timely procurement of maintenance parts. Utilizing our broad experience in heat treatment processes, we are committed to providing total support in this area to customers. We have sufficient quantities of locally procured service parts in stock managed by our Global Operations Division at domestic and overseas plant engineering bases in order to quickly respond to unexpected equipment problems or failures.



FA system



Heat-resistant steel jig

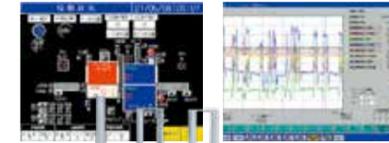


Maintenance parts



Logistics center

## IoT Solutions

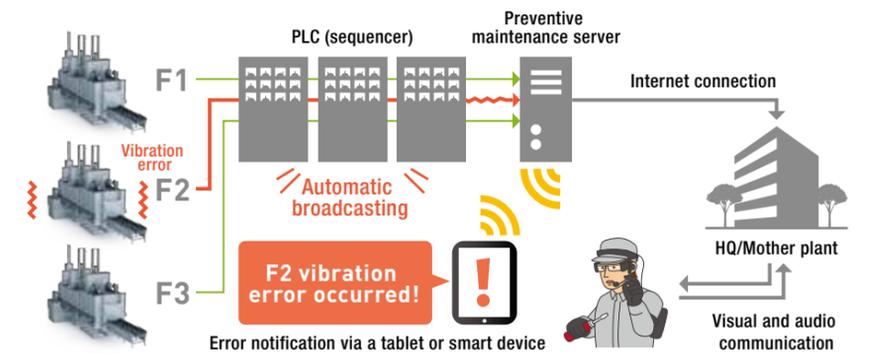


**We flexibly and solidly support customers' heat treatment processing through visualization of the operating status of equipment.**

We provide the latest IoT technology that reduces delay risks as well as optimizing equipment maintenance operations by using data on manufacturing control and facility operations.

### Condition monitoring of each furnace

Overall operating conditions of equipment can be assessed by a mother plant through constant monitoring of equipment at each manufacturing base. Such constant monitoring system keeps defective products to a minimum by utilizing furnace condition data collected by an existing FA system to raise an alarm in the event of a fault (e.g. if a process value exceeds the upper or lower limit setting value). It also notifies operators of periodic parts replacement timing, minimizing production equipment downtime.



Site worker

Supervisor

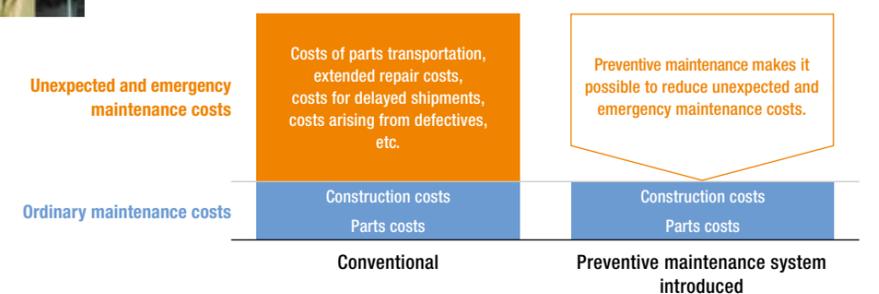
### Remote support

In the event of an equipment failure at a production base, wearable devices or tablets can be used to share information about the situation among site workers and supervisors. We support site recovery via remote control.



### Preventive maintenance system

The system utilizes the latest IoT technology to monitor equipment on a continuous basis. It is capable of determining the degradation of equipment and allows operators to replace parts at the appropriate time. It allows you to reduce expenses that are normally used to replace unnecessary parts as well as labor costs related to maintenance. It maintains productivity and improves safety by preventing failures caused by equipment degradation or problems thereof, and preventing loss of performance.



# INDUSTRIAL FURNACES

## DOWA Thermotech's Ultra Energy-saving Industrial Furnace

### High-functionality heat insulation material reduces heat radiation on the furnace walls.

High-functionality, fine-porous heat insulation material is used for the outer layer of wall. The structure minimizes heat transfer and prevents loss of heat energy in the furnace. In addition, the safety of the work environment is enhanced because the surface temperatures of furnace walls is lowered.

### Regeneration gas burners save energy and reduce environmental loads.

The combustion heating system is equipped with regeneration gas burners as standard component, which enables effective use of exhaust heat to reduce energy consumption. In addition, we conduct simulation analysis of atmosphere gases in furnaces to optimize the locations/number of gas inlets. Energy saving and environmental friendly system is provided.



S-TKM series

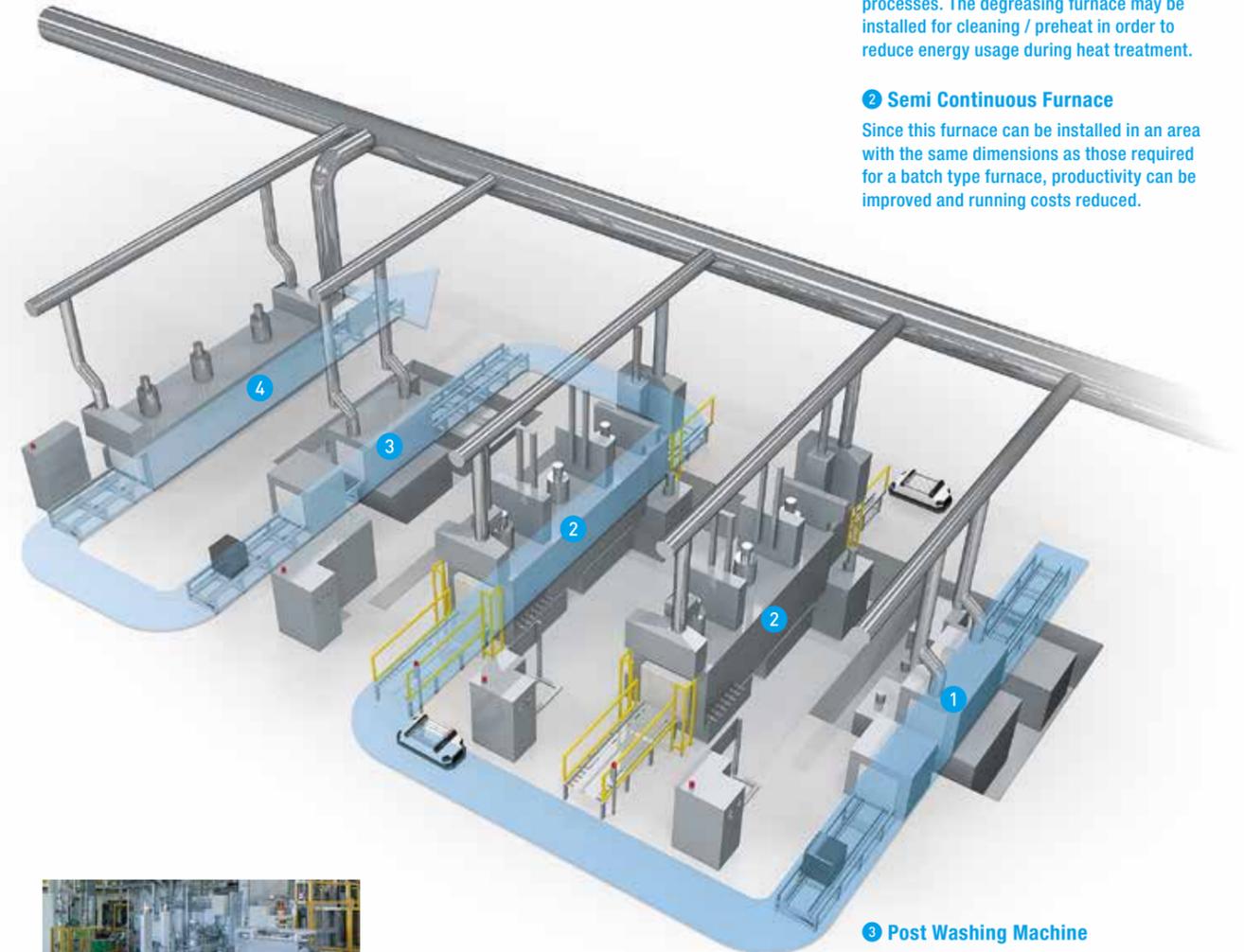
### Meeting diversified market needs by incorporating our reliable technologies and unique ideas into products.

Performance criteria for industrial furnaces are becoming increasingly diversified year on year. In addition to improved heat treatment quality, criteria include reduced running costs, energy usage, environmental loads, processing time, dimensions, and more. To meet demands such as these, we are striving to develop a range of innovative technologies related to the entire heat treatment process including industrial furnace bodies, temperature-raising structures, automatic conveyor systems, and associated equipment. We satisfy customer requirements by providing a wide range of products and customize details.

### Ceramic fibers with superior heat insulation capacity are used.

Ceramic fibers with superior heat insulation capacity are used for the second layer of walls of furnaces. Covering the interior of the furnace body with superior heat insulation materials increases combustion efficiency and significantly reduces energy costs. Use of ceramic fibers also reduces the weight of industrial furnaces, which also helps reduce foundation and other installation costs.

## Full Automation



### 1 Pre Washing Machine

This equipment removes rust prevention/cutting oil that have adhered to workpieces during the forging or machining process. This operation improves the quality of the carburizing process and other heat treatment processes. The degreasing furnace may be installed for cleaning / preheat in order to reduce energy usage during heat treatment.

### 2 Semi Continuous Furnace

Since this furnace can be installed in an area with the same dimensions as those required for a batch type furnace, productivity can be improved and running costs reduced.

### 3 Post Washing Machine

This equipment removes oil that has adhered to workpieces while they were being oil quenched after heat treatment.

### 4 Tempering Furnace

This furnace reheats workpieces that have been hardened by quenching, in order to increase viscosity. A high- or low-temperature tempering furnace can be selected according to the specification.



### Providing our unique equipment and know-how to support new plants from the planning stage to the start of mass production.

Since heat treatment equipment must be planned according to factors such as intended metal materials, processes, and production volumes, equipment specifications differ by customer. Therefore, our staff participate in construction projects of new production lines from the kickoff stage in order to gain an understanding of the types of parts to be processed, required heat treatment conditions, production plans, and other details. We offer heat treatment equipment plans that are suitable for customers' new production plants by selecting the optimum industrial

furnaces and associated equipment based on customers' customization-related requests. We also recommend an equipment layout that improves efficiency and ensures the safety of production area. We attend and monitor mass production tests carried out after equipment has been installed and provide prompt support in case problems occur. We provide comprehensive support for floor plan on the building, customize furnace specification and also for mass production based on our extensive know-how and mutual trust we have built up with customers.

# PRODUCT LINEUP

## Product Lineup of Industrial Furnaces

### TKM Series Heat Treatment Furnace



- Shortens total lead time by 20%.
- Saves energy by using high-efficiency regeneration gas burners.
- Reduces CO<sub>2</sub> emissions by more than 30% to improve environmental performance.
- Significantly reduces furnace body surface temperature by using a new heat-insulated structure.

### S-TKM Series Heat Treatment Furnace



- Compact and slim continuous furnace designed to save space.
- Demonstrates productivity that is approximately three times that of conventional batch type furnaces.
- Significantly reduces energy costs.

### Hybrid Type Continuous Gas Carburizing Furnace



- Uses a tray pusher system and a roller hearth system together.
- Reduces energy costs by approximately 40% through use of high-efficiency regeneration gas burners.
- Decreases CO<sub>2</sub> emissions per unit weight by approximately 30%.

### Ultra Energy-saving Continuous Quenching Furnace (U-TGRT)



- Ultra energy-saving: Reduces energy costs by approximately 70%.
- Reduces CO<sub>2</sub> emissions per unit weight by approximately 70%.
- Shortens the furnace lead time by approximately 30%.
- Space-saving design reduces installation area requirements by approximately 40%.

### Roller Hearth Type Continuous High-temperature Carburizing and Quenching Furnace



- Use of large-capacity regeneration gas burners provides the ability to rapidly raise temperatures.
- Use of a large-airflow diffusing fan minimizes temperature distribution.
- Shortens carburizing time to significantly reduce treatment costs.

### Sooting-free Endothermic Gas Generator



- Heating by using swirl flow type regeneration gas burners significantly reduces production costs of converted gas.
- New mechanisms such as double-path type retort, pulseless blower, and a special heating system are employed.
- Electrical heating gas generators that can be installed in the same sized area as those of gas heating type gas generators are available.

## Other products related to industrial furnaces

### Cell Type Vacuum Carburizing Furnace (V-TKM)



- Quickly responds to variations in production demands, maximizing the advantage of small-lot production and vacuums.
- Versatile energy-saving equipment with minimal loss of time.
- A furnace that does not require workers' skills and experience.

### Atmosphere Continuous Furnace L-TKM for Small-lot Production



- Meets variations in demand and production.
- It is cost-competitive even for small-lot production.
- The use of a simple mechanism ensures sustainable control of non-defective products and stable operations via a simple, easy-to-operate and easy-to-maintain design.

### Plasma Nitriding Furnace



- Uniform temperature distribution and uniform heating.
- Can now control temperature zones, thereby enabling large equipment to carry out uniform bulk treatment.
- Since electrical discharge is not performed at room temperature, abnormal discharge (i.e. arching) issues are reduced.

### Aluminum Alloy Heat Treatment Furnaces



- Automated solution heat treatment, quenching and aging treatments.
- Precipitation hardening of aluminum alloys.
- Improving mechanical characteristics of aluminum including corrosion resistance, workability, and thermal and electrical conductivity.

### Vacuum Degreasing and Sintering Furnace



- Continuous treatment from degreasing to sintering significantly increases the yield ratio.
- Degreasing time is considerably reduced by using paraffin wax degreasing in a strong vacuum conditions.
- Using a gas inflow system and dedicated retort boxes to increase degreasing capacity.

### Carbon Potential Meter



- This meter can directly measure the carbon concentration in the atmosphere gas that is used for heat treatment (carburizing, thermal refining, etc.) of steel.
- Highly advanced measuring equipment that is reliable and easy to operate.

# COMPANY PROFILE



## Company Profile

Company Name: DOWA Thermotech Co., Ltd.

Established: May 2007

Capital: 1 billion yen

Headquarters: Nagoya-shi, Aichi

Representative: Ryuji Tsuji (President and Representative Director)

Affiliates: DOWA Thermoengineering Co., Ltd., CEMM Co., Ltd., Tonetsu Kosan Co., Ltd., DOWA THT America, Inc., DOWA Thermotech North Carolina, Inc., DOWA Thermotech (Thailand) Co., Ltd., Kunshan DOWA Thermo Furnace Co., Ltd., HIGHTEMP Furnaces, Ltd., PT. DOWA Thermotech Indonesia, PT. DOWA Thermotech Furnace, DOWA Thermotech Mexico S.A. de C.V.

Description of Business: Design, manufacture, sales, and maintenance of heat treatment equipment, heat treatment processing, surface treatment processing, and surface modification processing

## Company History

- 1958 Tokyo Netsushori Kogyo Co., Ltd. established.  
Yokohama plant commenced operations.  
Yokohama factory commenced operations.
- 1968 Nagoya factory commenced operations.
- 1973 Moka plant commenced operations.
- 1981 Shiga plant commenced operations.
- 1985 Technology licensed to HIGHTEMP (India).
- 1987 Toyota plant commenced operations.  
Hamamatsu plant (former Tenryu Netsushori Kogyo Co., Ltd.) commenced operations.
- 1990 Handa plant commenced operations.
- 1991 Merged with DOWA Mining Co., Ltd. Thermotech business operational headquarters established.
- 1997 DOWA THT America, Inc. established.
- 2006 Holding company system implemented.  
(DOWA Mining Co., Ltd. changed its name to DOWA Holdings Co., Ltd.)  
CEMM Co., Ltd. joined DOWA Group.
- 2008 DOWA Thermotech (Thailand) Co., Ltd. established.  
Ota plant commenced operations.  
Headquarters relocated to Nagoya-shi, Aichi.
- 2010 Kunshan DOWA Thermo Furnace Co., Ltd. established.
- 2011 R&D center established in Nagoya-shi, Aichi.  
Acquired a controlling interest of HIGHTEMP Furnaces, Ltd. in India.
- 2012 PT. DOWA Thermotech Indonesia established.  
PT. DOWA Thermotech Furnace established.
- 2015 Hamamatsu-kita plant commenced operations.  
DOWA Thermotech Mexico S.A. de C.V. established.
- 2016 Global Operations Division (Thailand Office) established.
- 2017 R&D center established in Hamamatsu-shi, Shizuoka.
- 2018 DOWA Thermotech North Carolina, Inc. established.